

JOHN STUDENT

Johnstudent94@buffalo.edu • www.linkedin.com/in/johnstudent94
63 Streetname, Apt # 8 • Tonawanda, NY 14150 • (716) 987-6543

PROFESSIONAL SUMMARY

Supply Chains professional with 2 years of process and customer interface experience and a strong academic background in logistics and distribution material planning, MRP, global strategic sourcing, supplier contract management, negotiation strategies, financial valuations, and transportation systems modeling.

EDUCATION

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

Master of Science, Sustainable Transportation and Logistics

February 2025

GPA: 3.65/4.0, STEM Designated

OSMANIA UNIVERSITY, HYDERABAD, INDIA

Bachelor of Engineering, Instrumentation Concentration

July 2019

U.S. GPA Equivalent: 3.78/4.0

EXPERIENCE

ING VYSYA BANK LTD., **Manager of Operations**, Mumbai, India

October 2019–April 2023

- Created process flow for entire import/export finance activities, ensuring customer satisfaction as they could be quickly processed at branch level. Managed and trained a staff of two on process.
- Coordinated operations and maintained service level agreement. Functioned as liaison between branch and head office.
- Increased operational efficiency by 32% by eliminating non-value-added activities, managed high profile corporate clients and generated 16% more revenue.
- Created Excel tool that quantified the financial profitability of US\$1.5MM using customer information database.
- Part of team which audited branches on bank processes and procedures. Recommended solutions to C-level managers.

ABN AMRO BANK, **Operation Analyst Intern**, Mumbai, India

June 2019-August 2019

- Executed financial analysis across various sectors globally which expanded brand awareness and market penetration of various financial products.
- Developed statistical and graphical data systems tracked market requirements for financial decision making.
- Analyzed and interpreted sales trends to measure program effectiveness, presented recommendations to management.

ICICI BANK LTD., **Operations Intern**, Surat, India

January 2019–February 2019

- Handled operational process flow and analyzed daily transaction processing.
- Generated reports and provided recommendations that attracted and retained customers.

RESEARCH EXPERIENCE

RETAIL DEMAND FORECASTING FOR WEGMANS, BUFFALO, NY

November 2023-present

- Implemented EOQ and Newsvendor model for feasible cost cutting. Used inventory analysis and forecasting software Retek to forecast demand. Performed category analysis of products and replenishment cycles.

REVERSE AUCTIONS PROJECT ON SHELL CHEMICALS

October 2023-November 2023

- Analyzed the use of reverse auctions, its benefits and uses in specific environments.
- Mathematically analyzed reverse auctions and its impact on the entire supply chain.

COMPUTER SKILLS

- Proficient in Microsoft Office (Excel, Access, Word, PowerPoint), Advanced Excel
- Working knowledge of CRM, SQL, JSP, MATLAB, Retek

CERTIFICATIONS AND PROFESSIONAL DEVELOPMENT

- Pursuing CPIM Certification by ASCM, Completed Module 1, December 2023
- Student Member of UB Supply Chains Club and national ASCM